

# Advanced Rate Designs

## The Eight FAQs

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THE **Brattle** GROUP



# Digital technologies are changing the way customers interact with electric utilities

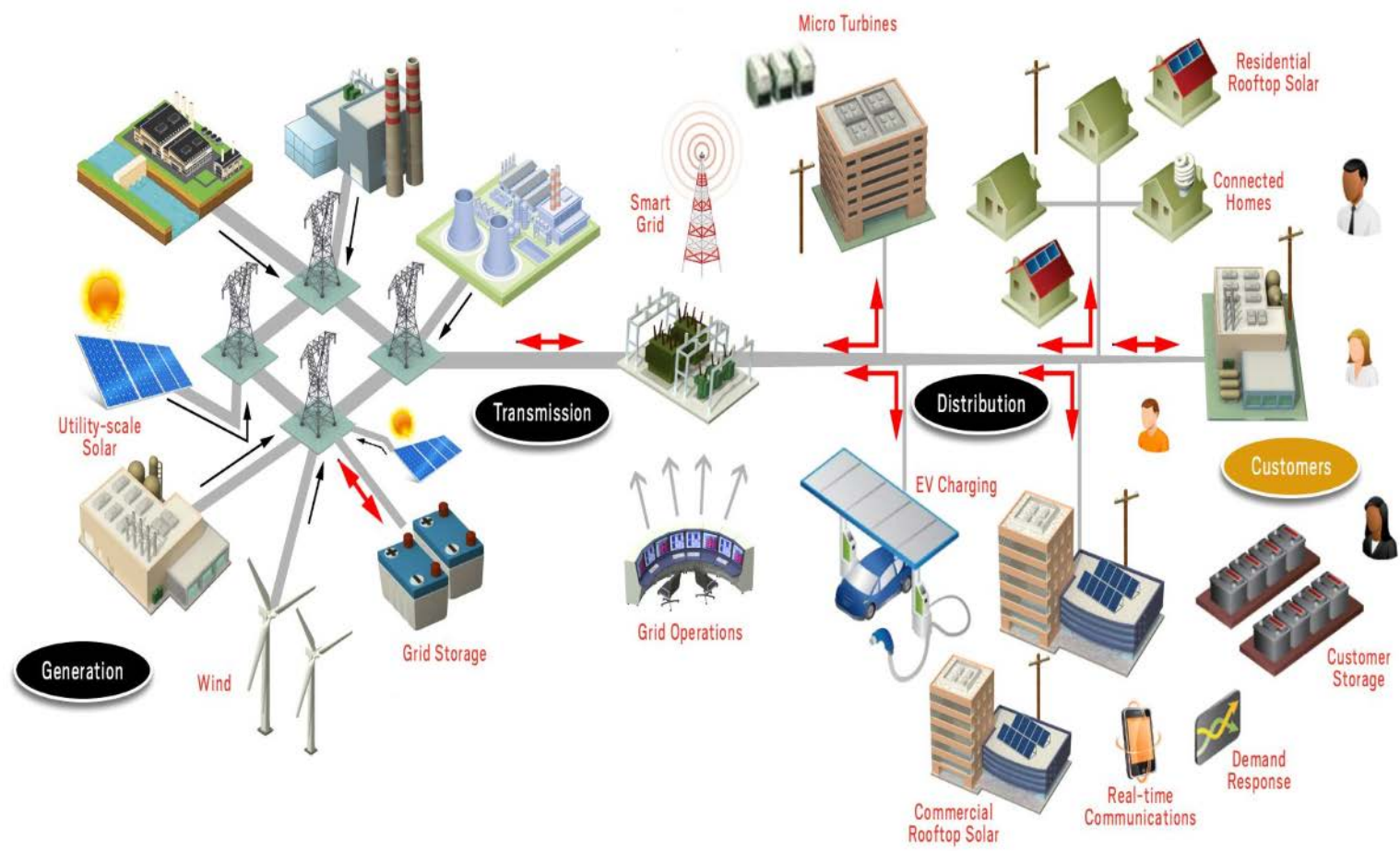
**Smart homes:** Smart appliances, smart thermostats, and smart phones are becoming ubiquitous

**Electric vehicles:** Some car manufacturers have said they will stop making gasoline-powered cars in the next decade

**Distributed generation:** Customers are increasingly turning into prosumers, by installing rooftop solar panels, battery storage, and fuel cells; this requires the grid to be modified to accommodate two-way energy flows

**Smart metering:** Advanced metering infrastructure (AMI) now covers half of the United States

# To deal with these challenges, the integrated grid is beginning to take shape



Source: EPRI

Today's rate designs hearken back to an era when the Treaty of Versailles was signed

They consist of a tiny fixed charge and a flat energy charge



## Treaty of Versailles

- Treaty of Versailles was one of the peace treaties at the end of WWI
- Ended the state of war between Germany and the Allied Powers
- Signed on 28 June 1919
- Other Central Powers were dealt with in separate treaties
- Although the armistice, signed on 11 November 1918, ended the actual fighting, it took six months of negotiations at the Paris Peace Conference to conclude the peace treaty

In 1938, rate design was called “an unfailing annoyance”

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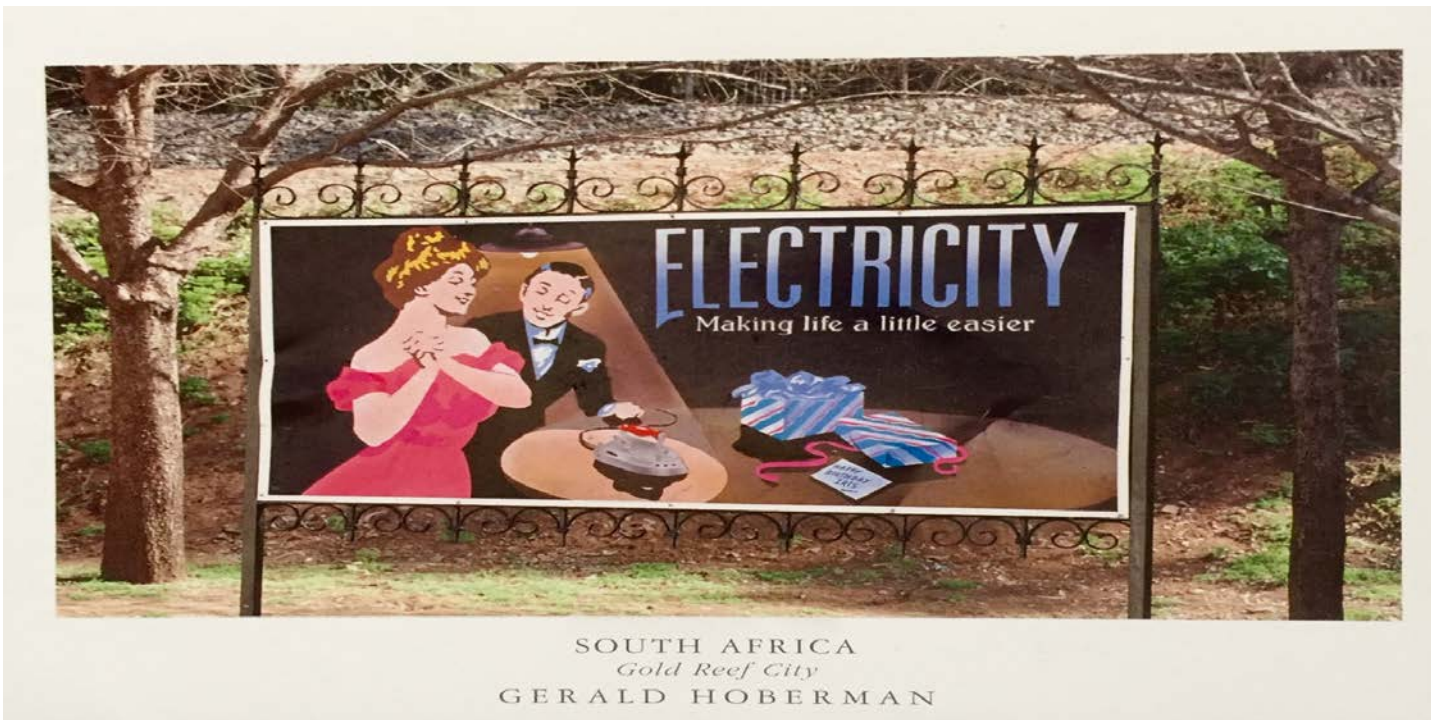
*“There has never been any lack of interest in the subject of electricity tariffs. Like all charges upon the consumer, they are an unfailing source of annoyance to those who pay, and of argument in those who levy them. There is general agreement that appropriate tariffs are essential to any rapid development of electricity supply, and there is complete disagreement as to what constitutes an appropriate tariff.”*

*-D.J. Bolton, Costs and Tariffs in Electricity Supply, London, 1938*

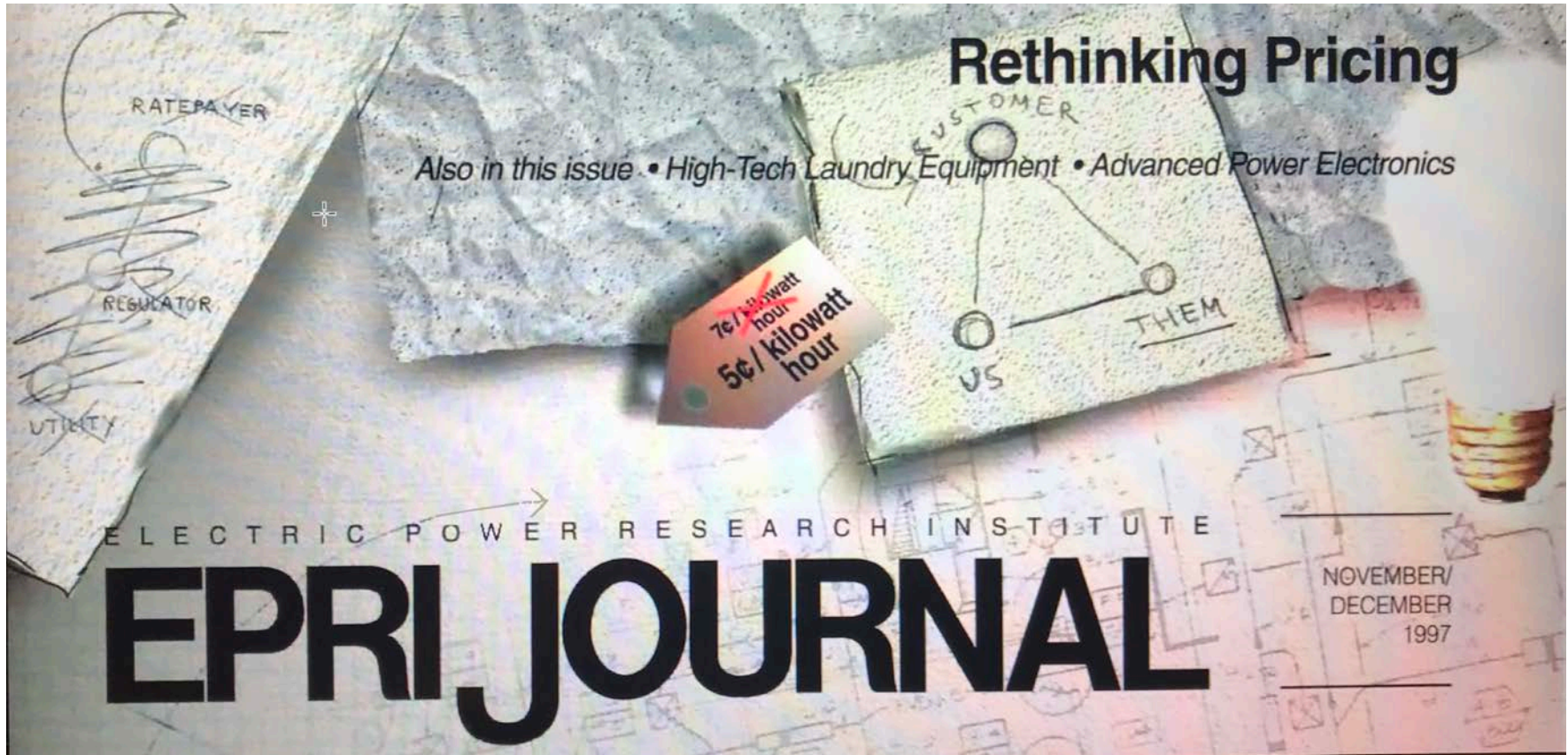
# In 1951, originality in rate design was questioned

*“The vast literature on electricity tariffs shows so many different views that it would be difficult to be original in proposing tariff changes.”*

*-Hendrik Houthakker, 1951*



In 1997, EPRI published an essay on the need to modernize rate design



# In the late 1990s, inspired by UK's Professor Littlechild, deregulation arrived on the shores of the US

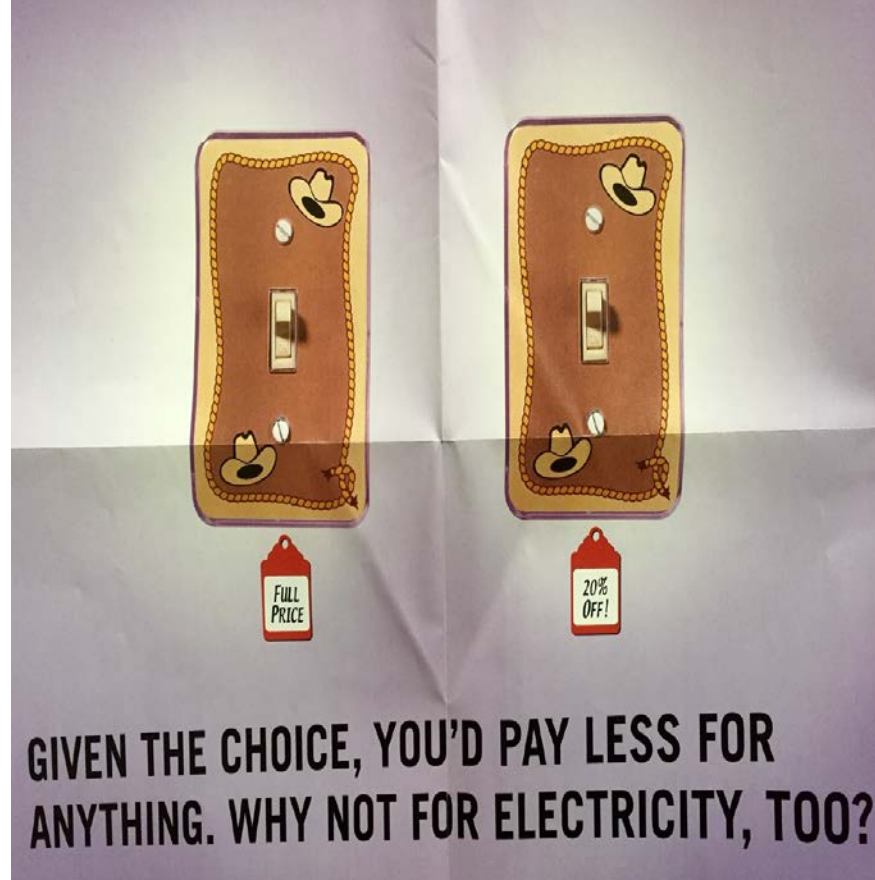
It was going to be the proverbial “Brave New World” where utilities would face competition like never before



Taking a **big bite** out of the cost of your electricity couldn't be easier

**British Gas**  
Home Energy

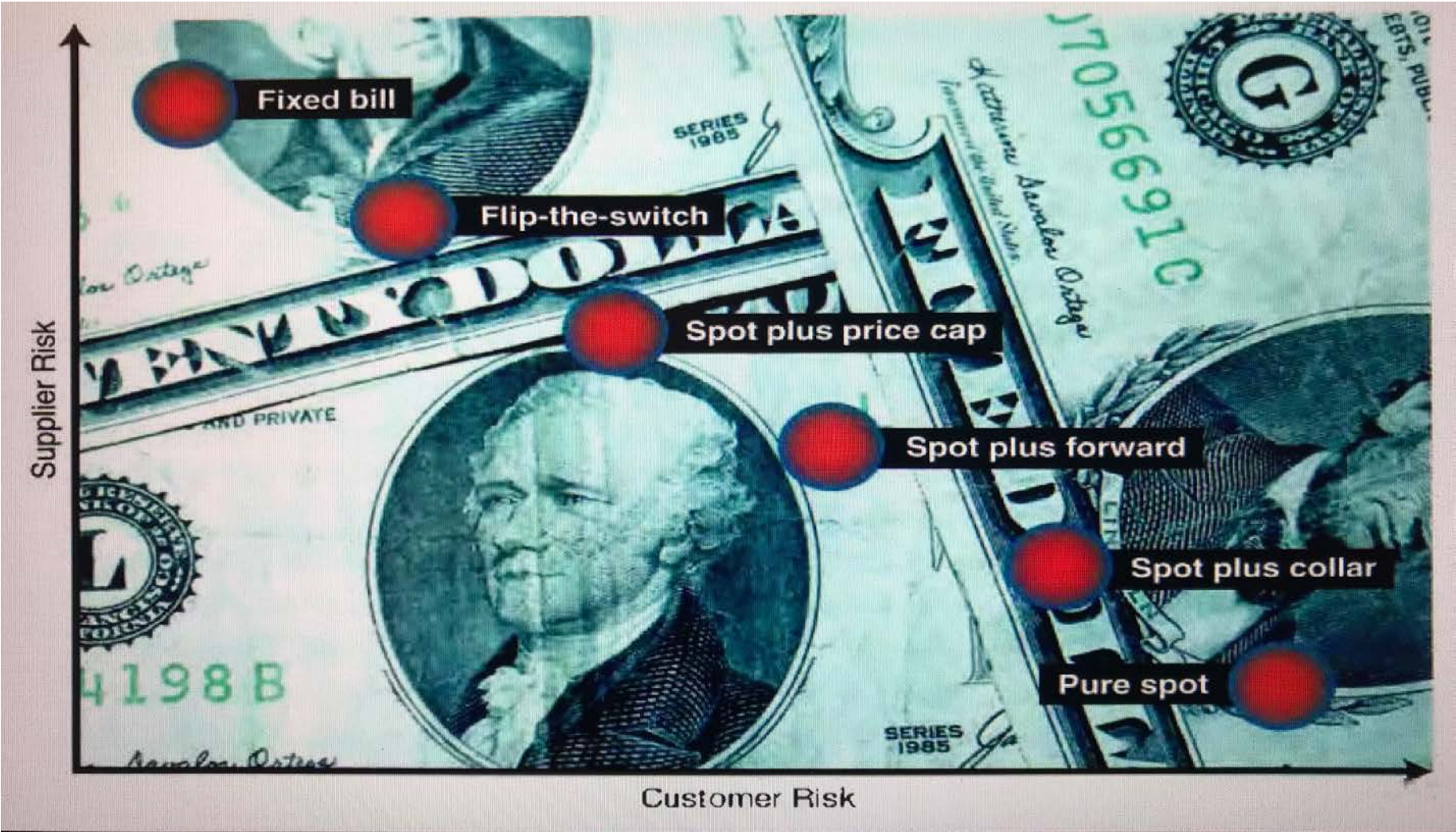
ELECTRICITY FROM BRITISH GAS



**GIVEN THE CHOICE, YOU'D PAY LESS FOR ANYTHING. WHY NOT FOR ELECTRICITY, TOO?**



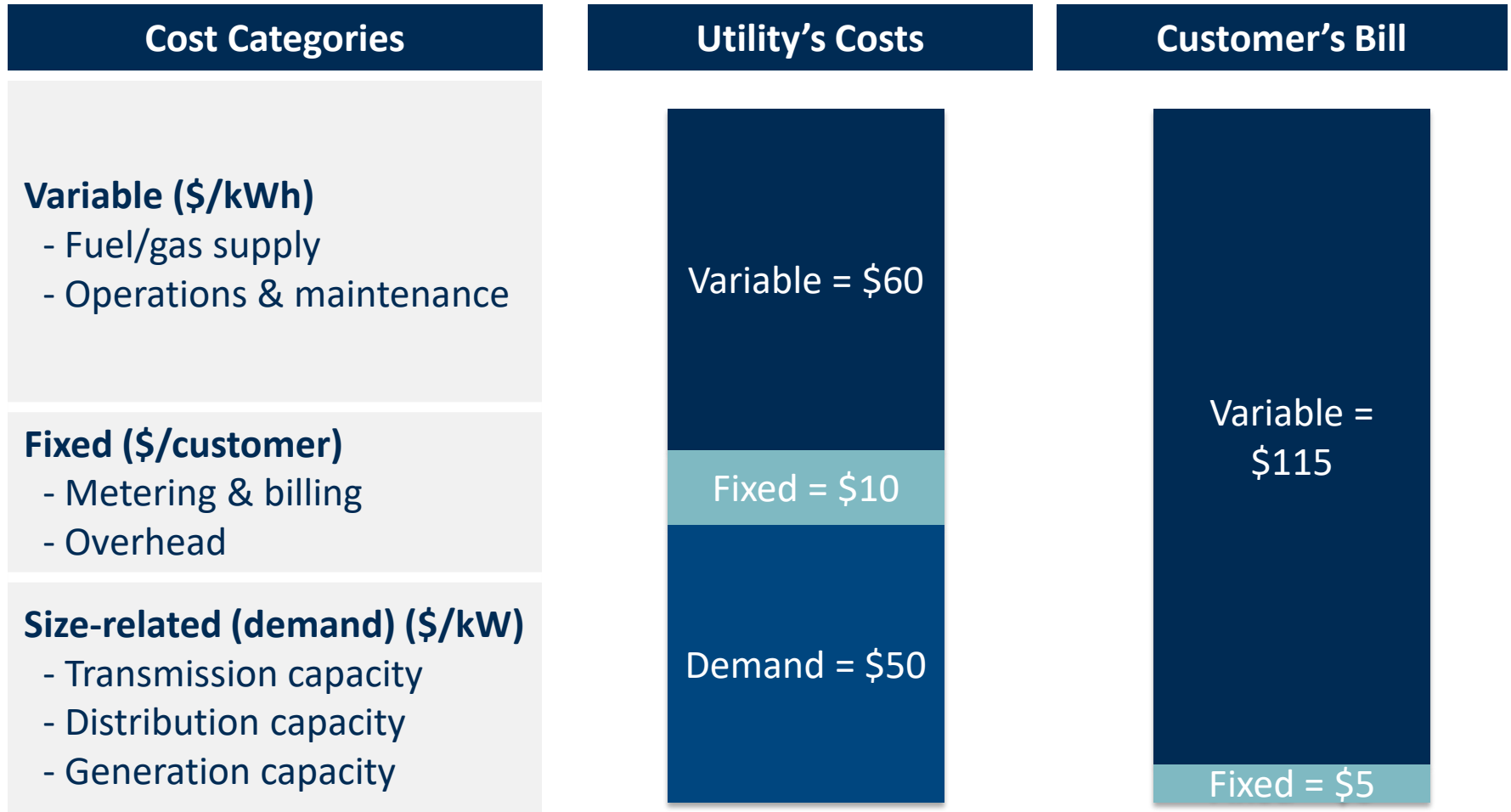
# The choices would trade-off supplier risk against consumer risk



In 2019, what was modern in 1950 is no longer modern



# Current rate designs do not mirror the cost structure of generating and delivering electricity



Note: Illustrative example for an electric utility.

# FAQ 1. What do advanced rate designs look like?

They reflect the cost structure of electricity and thereby promote economic efficiency and equity

They allow customers to control their electricity use and bill

They incentivize energy efficiency and demand response and facilitate the development of clean energy resources

Advanced rate design provide choices to customers

## FAQ 2. What are the trade-offs in rate design?

The Bonbright Principles are predicated on **cost-causation**, and allow the following objectives to be achieved

- Equity/minimization of cross-subsidies
- Reduced long-run costs due to more efficient use of the network
- Efficient siting of distributed energy resources (DERs)

**Customer considerations** will require that strictly cost-reflective tariff designs be modified

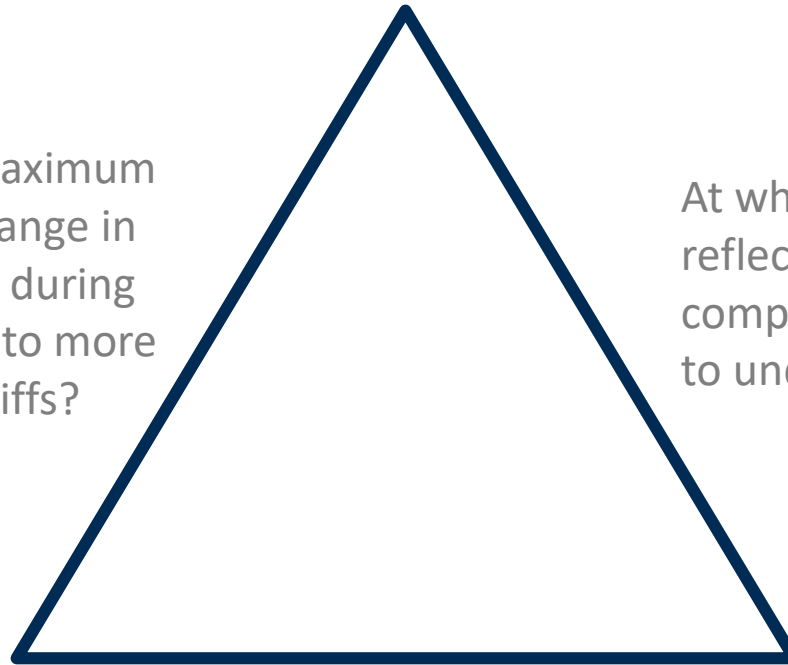
- Simplicity / understandability
- Customer acceptance / appeal / perceived fairness
- Mitigating large bill changes / volatility
- Protecting vulnerable customer segments

Thus, rate design involves making trade-offs against three competing goals

## Cost Reflective

What is the maximum acceptable change in customer bills during the transition to more cost based tariffs?

At what point is a cost reflective tariff too complex for customers to understand?



## Bill Impact

Do simple tariffs lead to significant over/under-payment by certain customer segments?

## Simplicity/ Acceptability

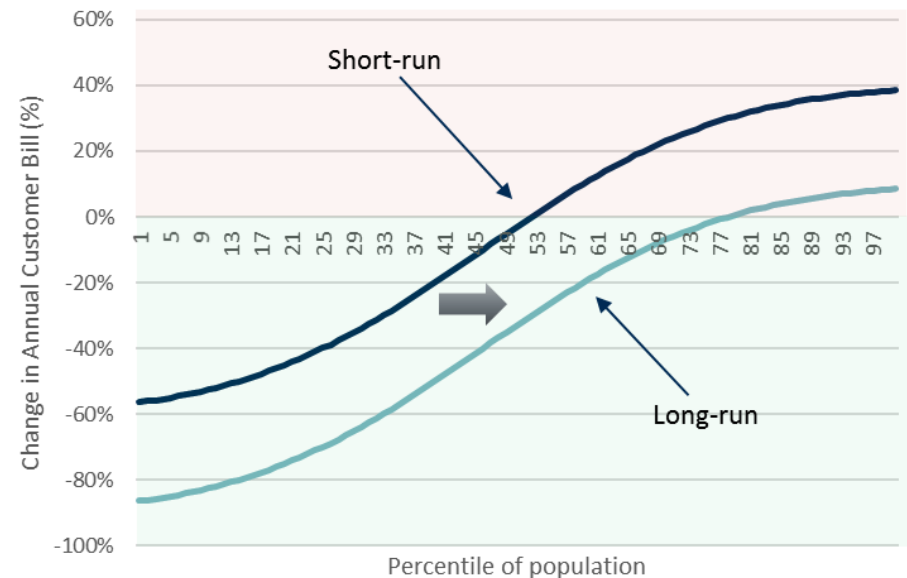
# Rate design reform requires buy-in from stakeholders and, most importantly, from customers

Some of the benefits of the tariff transition, such as network cost reductions, will occur in the long-run, while impacts will be felt by customers immediately

Commonly cited stakeholder concerns about tariff changes

- Higher bills for (some) customers
- Changes to status quo are perceived to be “unfair”
- Bills for some vulnerable customers may increase, or they may be unable to respond to new price signals

**Illustration of Bill Impacts due to Tariff Transition**



**It is important to ensure that customers understand why the transition is occurring and are aware of any opportunities to save on their bill**

# FAQ 3. What are some examples of advanced rate design?

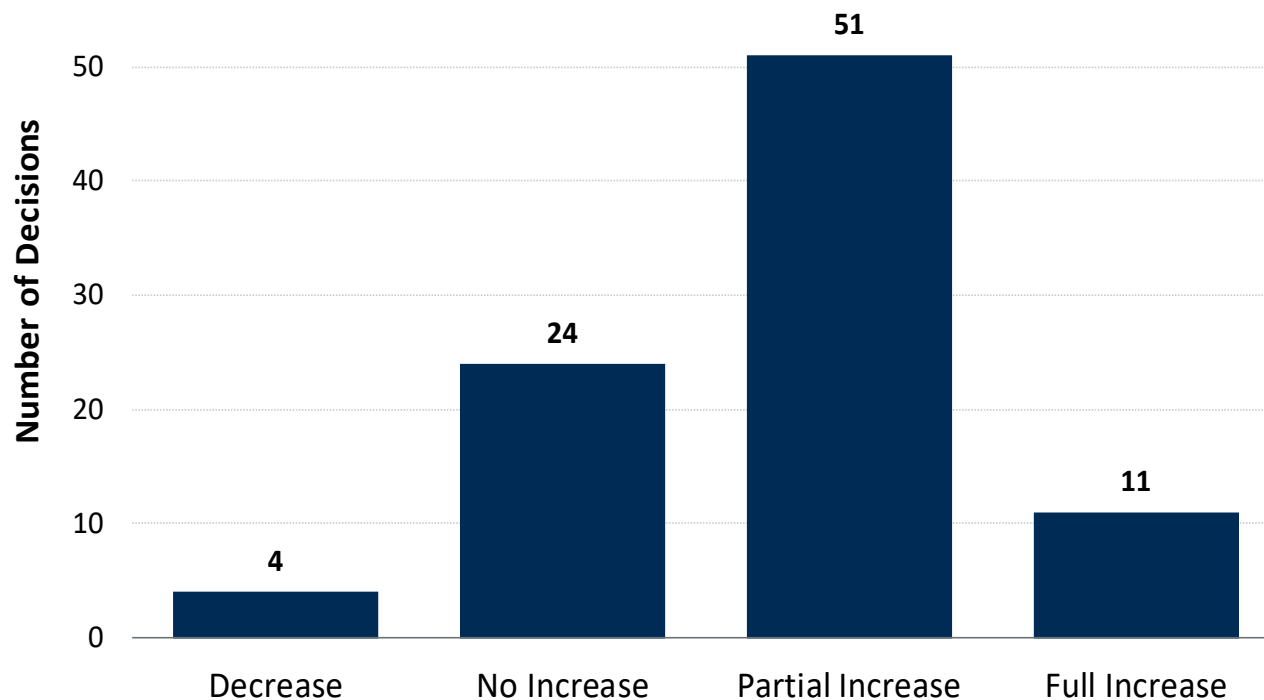
| Rate Design                       | Definition  |
|-----------------------------------|---|
| Fixed bill                        | Customers pay a fixed monthly bill accompanied with tools for lowering the bill (such as incentives for lowering peak usage)  |
| Seasonal Rates                    | The year is divided into different seasons, commonly winter and summer, each of which have distinct rates. Prices are higher in peak seasons to reflect seasonal variation in the cost of supplying energy. |
| Demand Charges                    | Customers are charged based on peak electricity consumption, typically over a span of 15, 30, or 60 minutes.  |
| Time-of-Use (TOU)                 | The day is divided into peak and off-peak time periods. Prices are higher during the peak period hours to reflect the higher cost of supplying energy during that period.                                   |
| Critical Peak Pricing (CPP)       | Customers pay higher prices during critical events when system costs are highest or when the power grid is severely stressed.   |
| Peak Time Rebates (PTR)           | Customers are paid for load reductions on critical days, estimated relative to a forecast of what the customer would have otherwise consumed (their “baseline”)   |
| Variable Peak Pricing (VPP)       | During alternative peak days, customers pay a rate that varies by day to reflect dynamic variations in the cost of electricity.   |
| Demand Subscription Service (DSS) | Customers subscribe to a kW demand level based on the size of their connected load. If they exceed their subscribed level, they must reduce their demand to restore electrical service.                     |
| Transactive Energy (TE)           | Customers subscribe to a “baseline” load shape based on their typical usage patterns, and then buy or sell deviations from their baseline.  |
| Real-Time Pricing (RTP)           | Customers pay prices that vary by the hour to reflect the actual cost of electricity  |



# In the industry, utilities are seeking to move fixed charges closer to fixed costs

Many utilities have proposed to increase the fixed charge, with varying degrees of success

## 2017-18 Fixed Charge Decisions



Source: NC Clean Energy, "The 50 States of Solar," 2017 and 2018 Year in Reviews. Average partial increase was 26% of utility's request in 2017, and 40% in 2018.

# There is also a trend toward residential demand charges

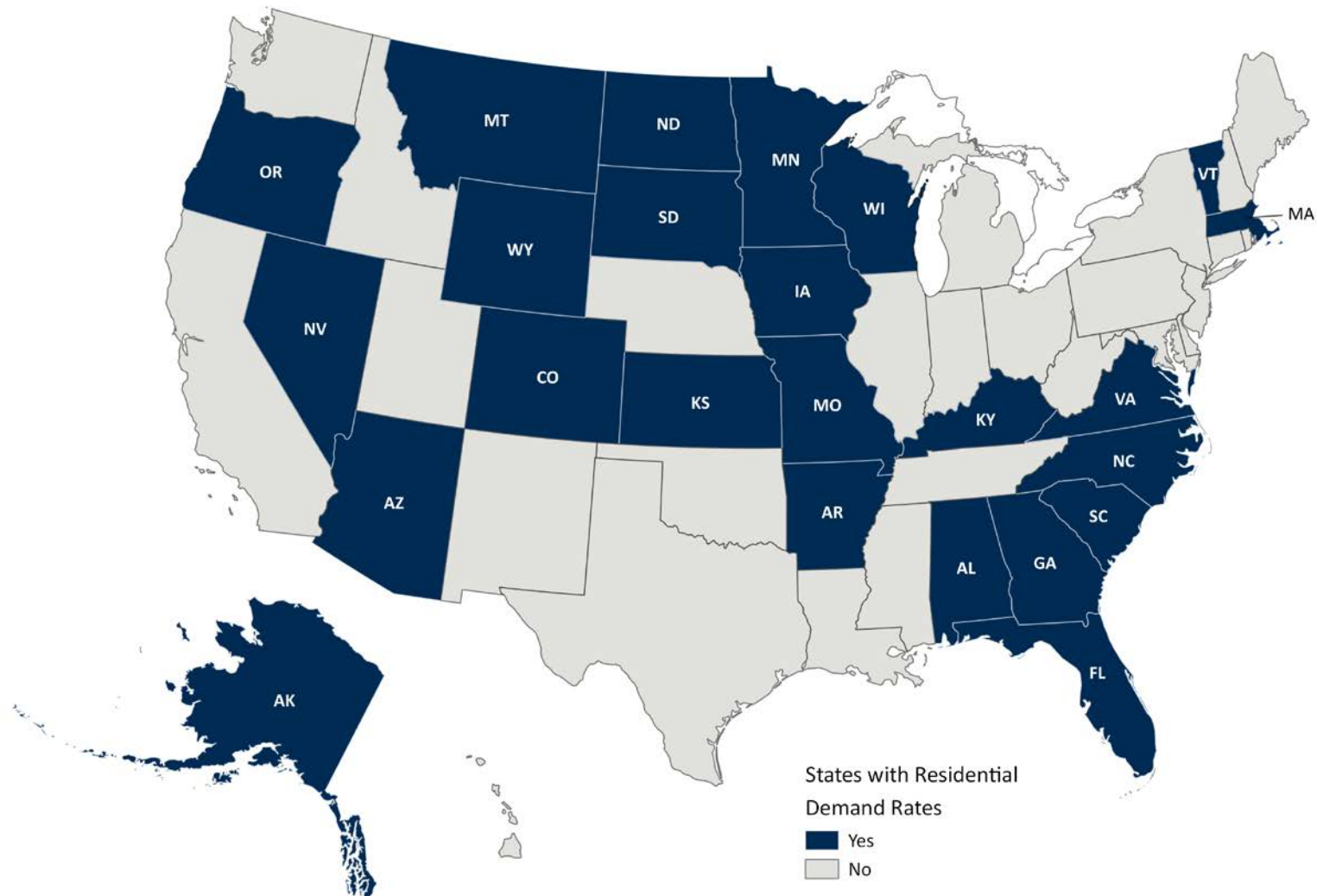
Capacity charges based on the size of the connection are mandatory for residential customers in France, Italy, and Spain

Demand charges are being offered by more than 50 utilities across 24 states in the United States

Utilities such as Arizona Public Service, NV Energy, and Westar Energy have filed applications to make them a mandatory tariff for customers with PVs on their roof

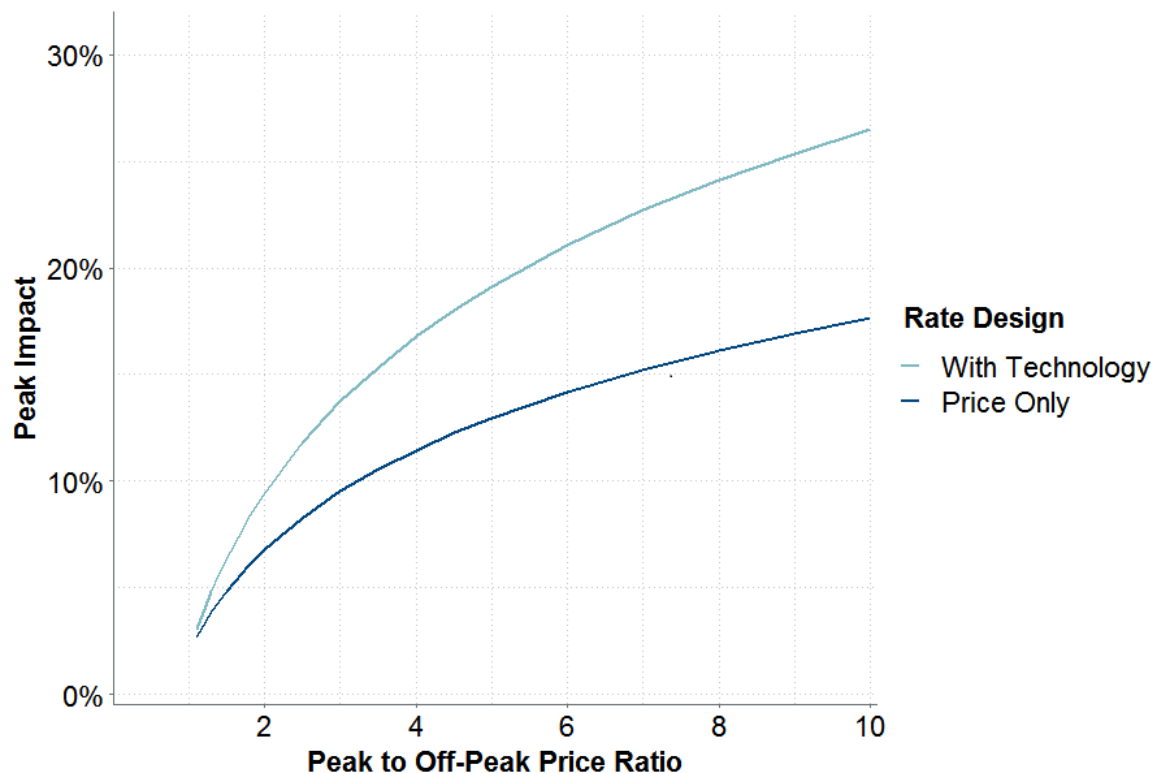
- Salt River Project in Arizona, a municipally owned system, has instituted such a tariff for DG customers
- The Kansas Corporation Commission has ordered that DG customers be considered a separate class and be offered three-part rates, among other options

# More than 60 demand charges are deployed today to residential customers



# FAQ 4. Do time-varying rate designs significantly change customer load shapes?

A meta-analysis of 349 deployments worldwide shows that when customers face a strong price signal (a higher on-peak price), they reduce peak electricity usage. And if the price signal is accompanied by enabling technology, they reduce their peak electricity usage even more.



# FAQ 5. Where are advanced rate designs being offered?

|   | <b>Mandatory</b>                   | <b>Opt-in</b>   | <b>Opt-out</b>                                |
|---|------------------------------------|---|---|
| <b>Flat bill</b>  |                                    | <b>Georgia Power,<br/>Oklahoma Gas &amp;<br/>Electric</b>               |   |
| <b>Peak-time rebates</b>                                    |                                    |   | <b>Maryland,<br/>California,<br/>Illinois</b> |
| <b>Demand charges</b>                                       |                                    | <b>Arizona Public Service,<br/>Black Hills,<br/>Salt River Project,</b> |   |
| <b>Time-of-use (TOU)<br/>volumetric rates</b>               | <b>Fort Collins<br/>(Colorado)</b> | <b>Texas</b>  | <b>SMUD (California)</b>                      |
| <b>Dynamic<br/>volumetric rates<br/>(CPP, PTR, and RTP)</b> |                                    | <b>Oklahoma, Illinois</b>   | <b>California</b>                             |

# FAQ 6. Have customers accepted advanced rate designs?

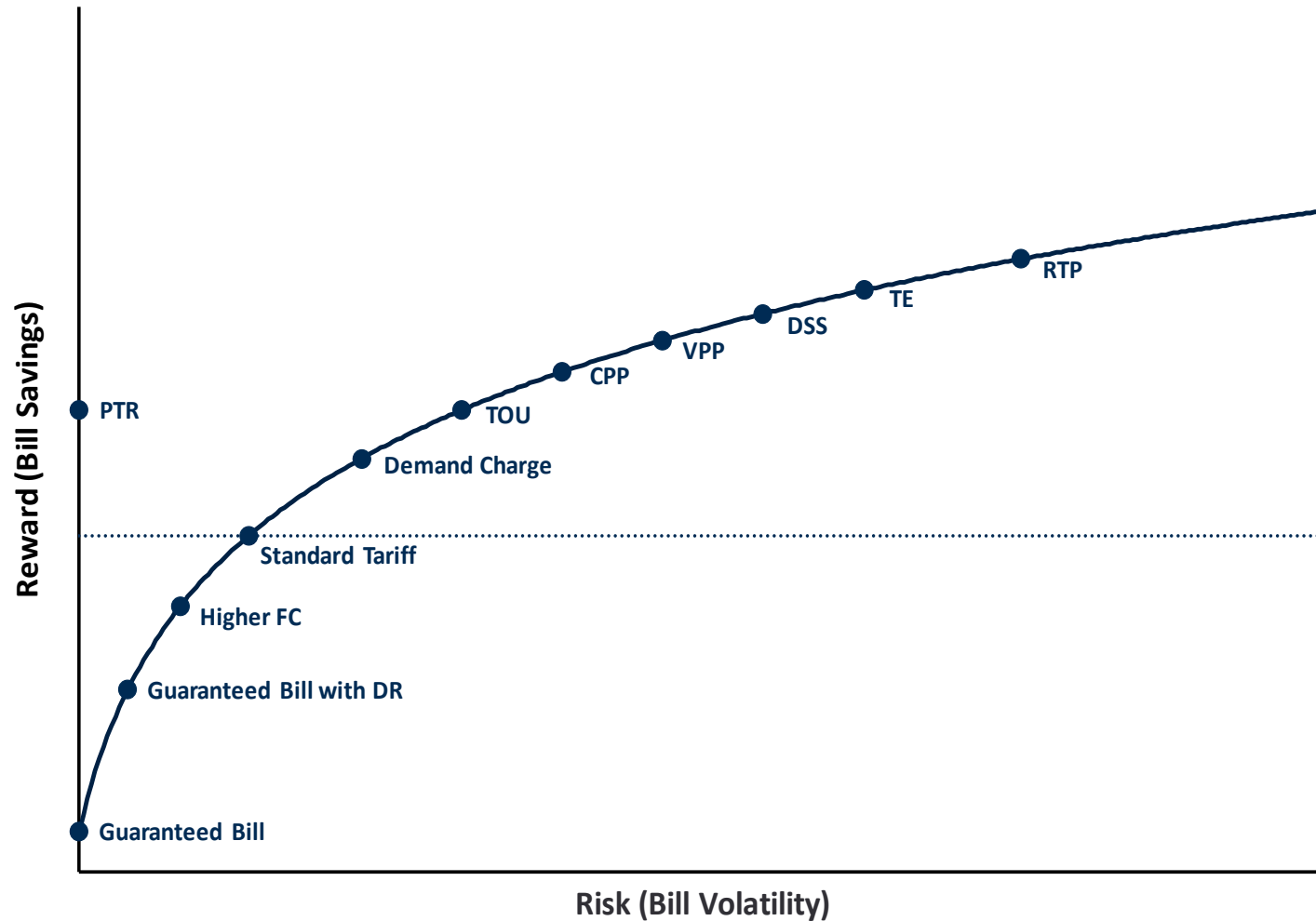
| Utility or Location               | Type of Rate                   | Applicability               | Participating Customers  |
|-----------------------------------|--------------------------------|-----------------------------|--|
| Oklahoma Gas & Electric           | Variable Peak Pricing (VPP)    | Opt-in                      | 20% (130,000)  |
| Maryland (BGE, Pepco, Delmarva)   | Dynamic Peak Time Rebate (PTR) | Default                     | 80%  |
| Ontario, Canada                   | Time-of-Use (TOU)              | Default                     | 90% (3.6 million)  |
| Great Britain                     | Time-of-Use (TOU)              | Opt-in                      | 13% (3.5 million)  |
| Hong Kong (CLP Power Limited)     | Dynamic Peak Time Rebate (PTR) | Opt-in                      | 27,000   |
| Arizona (APS, SRP)                | Time-of-Use (TOU)              | Opt-in                      | 57% of APS' residential customers (20% of which are also on a demand charge), 36% of SRP's |
| California (PG&E, SCE, SDG&E)     | Time-of-Use (TOU)              | Default (2019)              | TBD – 75-90%*  |
| California (SMUD)                 | Time-of-Use (TOU)              | Default                     | 75-90%*  |
| Colorado (Fort Collins)           | Time-of-Use (TOU)              | Mandatory (for residential) | 100%   |
| Illinois (ComEd, Ameren Illinois) | Real Time Pricing (RTP)        | Opt-in                      | 50,000   |
| France                            | Time-of-Use (TOU)              | Opt-in                      | 50%  |
| Spain                             | Real Time Pricing (RTP)        | Default                     | 50%  |
| Italy                             | Time-of-Use (TOU)              | Default                     | 75-90%*  |

\*Estimated participation based on historical trends

# FAQ 7. What advanced rate design choices are being offered by utilities?

- A Guaranteed bill (GB)
- B GB with discounts for demand response (DR)
- C Increased fixed charge (FC)
- D Standard tariff
- E Demand charge
- F Time-of-Use (TOU)
- G Critical peak pricing (CPP)
- H Peak time rebates (PTR)
- I Variable peak pricing (VPP)
- J Demand subscription service (DSS)
- K Transactive energy (TE)
- L Real-time pricing (RTP)

# Customers can pick their landing point along the “efficient pricing frontier”





# Example 1: Rate design choices being offered today by Arizona Public Service

## Residential Plan Comparison\*

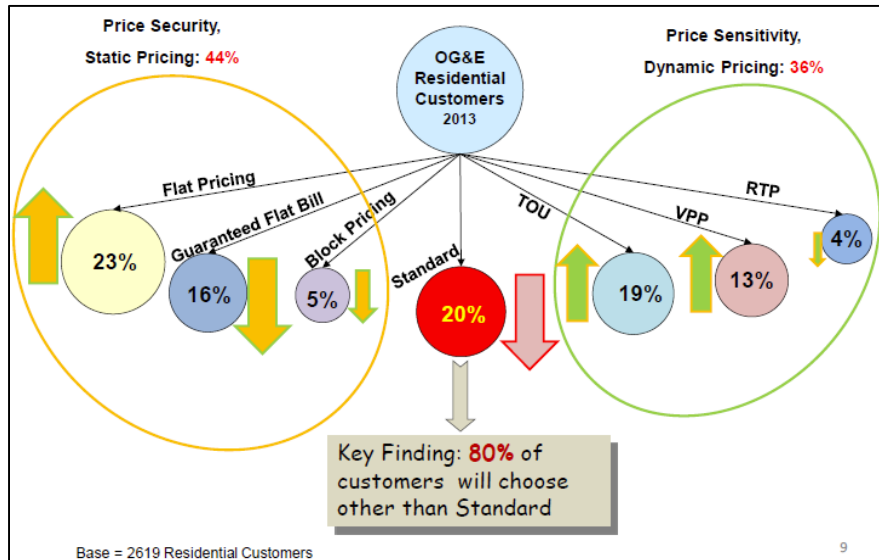
| PLANS  | BASIC SERVICE CHARGE (PER DAY) | ENERGY CHARGE (PER kWh) | OFF-PEAK PRICING | SUPER OFF-PEAK WINTER PRICING | ON-PEAK SUMMER PRICING | ON-PEAK WINTER PRICING | ON-PEAK SUMMER PEAK USAGE (DEMAND) CHARGE PER kW | ON-PEAK WINTER PEAK USAGE (DEMAND) CHARGE PER kW | OFF-PEAK HOURS                                     | SUPER OFF-PEAK WINTER HOURS | ON-PEAK HOURS            | ENERGY USE RESTRICTIONS (12-MONTH AVERAGE) | RENEWABLE ENERGY COMPATIBLE   |
|--|--------------------------------|-------------------------|------------------|-------------------------------|------------------------|------------------------|--|--|--|-----------------------------|--------------------------|--|-------------------------------|
| Saver Choice   | 42.7¢                          | -                       | 10.873¢          | 3.200¢                        | 24.314¢                | 23.068¢                | -  | -  | 8 p.m. - 3 p.m. weekdays, all weekend +10 holidays | 10 a.m. - 3 p.m. weekdays   | 3 p.m. - 8 p.m. weekdays | -  | Yes (with grid access charge) |
| Saver Choice Plus  | 42.7¢                          | -                       | 7.798¢           | -                             | 13.160¢                | 11.017¢                | \$8.40   | \$8.40   | 8 p.m. - 3 p.m. weekdays, all weekend +10 holidays | -                           | 3 p.m. - 8 p.m. weekdays | -  | Yes                           |
| Saver Choice Max   | 42.7¢                          | -                       | 5.230¢           | -                             | 8.683¢                 | 6.376¢                 | \$17.44  | \$12.24  | 8 p.m. - 3 p.m. weekdays, all weekend +10 holidays | -                           | 3 p.m. - 8 p.m. weekdays | -  | Yes                           |
| Lite Choice  | 32.9¢                          | 11.672¢                 | -                | -                             | -                      | -                      | -  | -  | -  | -                           | -                        | Under 600 kWh per month                    | No                            |
| THE FOLLOWING PLAN IS AVAILABLE TO ELIGIBLE CUSTOMERS AFTER A TRIAL OF 90 DAYS ON ONE OF THE SAVER CHOICE PLANS. |                                |                         |                  |                               |                        |                        |  |  |  |                             |                          |  |                               |
| Premier Choice   | 49.3¢                          | 12.393¢                 | -                | -                             | -                      | -                      | -  | -  | -  | -                           | -                        | 601-999 kWh per month                      | No                            |

Source: Arizona Public Service, Residential Plan Comparison, <https://www.aps.com/library/rates/PlanComparison.pdf>, accessed March 2019.

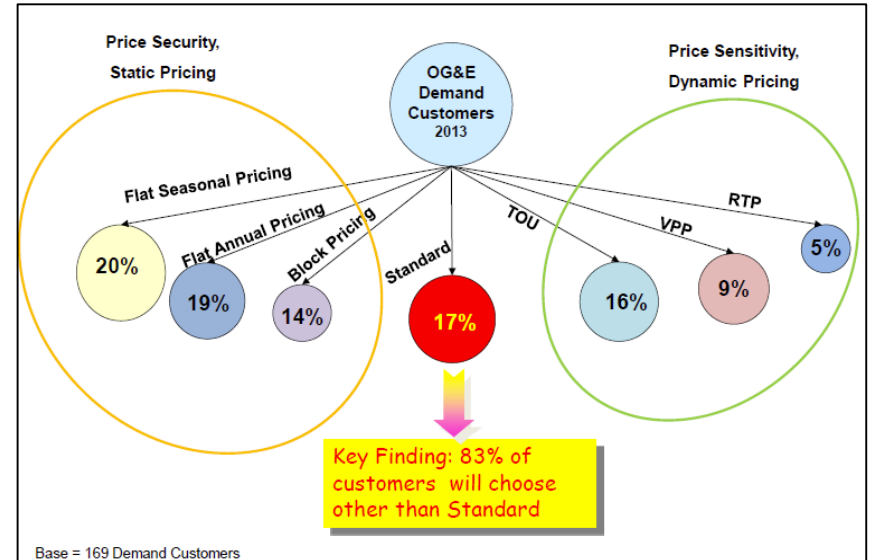
# Example 2: OG&E picked its rate design choices through “design thinking”

## Customer Choices Among Pricing Plans (2013)

### Residential Customers



### Demand Customers



Source: Direct Testimony of Bryan J. Scott on behalf of Oklahoma Gas and Electric Company, Before the Arkansas Public Service Commission, Docket No. 16-052-U, August 26, 2016. Survey responses include both Oklahoma and Arkansas customers. Arrows next to the residential customer results represent changes from an earlier survey conducted in 2010.

## FAQ 8. What are the different ways for transitioning to advanced rate designs?

Roll out the rate designs on a gradual basis

Pilot the new rate designs

Offer the advanced rate designs on an opt-in basis, with the clear understanding that one of them will eventually become the default rate design

Make one of them the default rate design with bill protection that's gradually phased out

Supplement the rate designs with enabling technologies

Structure the rate design around a reference load shape (a good example is Georgia Power's real time pricing rate tariff)

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# Appendix A

## Residential Demand Charges

# Listing of demand charges being offered today in the US

| #    | Utility                              | Utility Ownership | State | Residential Customers Served | Fixed charge (\$/month) | Demand Charge (\$/kW-month) |        | Timing of demand measurement | Demand interval | Combined with Energy TOU? | Applicable Residential Customer Segment | Mandatory or Voluntary |
|------|--------------------------------------|-------------------|-------|------------------------------|-------------------------|-----------------------------|--------|------------------------------|-----------------|---------------------------|---|------------------------|
|      |                                      |                   |       |                              |                         | Summer                      | Winter |                              |                 |                           |   |                        |
| [1]  | Alabama Power                        | Investor Owned    | AL    | 1,268,271                    | 14.50                   | 1.50                        | 1.50   | Any time                     | 15 min          | Yes                       | All                                     | Voluntary              |
| [2]  | Alaska Electric Light and Power      | Investor Owned    | AK    | 14,579                       | 11.13                   | 6.51                        | 10.76  | Any time                     | Unknown         | No                        | All                                     | Voluntary              |
| [3]  | Albemarle Electric Membership Corp   | Cooperative       | NC    | 11,679                       | 27.00                   | 13.50                       | 13.50  | Peak Coincident              | 15 min          | Yes                       | All                                     | Voluntary              |
| [4]  | Alliant Energy (IPL)                 | Investor Owned    | IA    | 403,160                      | 11.50                   | 17.40                       | 11.62  | Peak Coincident              | 60 min          | Yes                       | All                                     | Voluntary              |
| [5]  | Alliant Energy (WPL)                 | Investor Owned    | WI    | 410,620                      | 15.04                   | 3.00                        | 3.00   | Peak Coincident              | 60 min          | Yes                       | All                                     | Voluntary              |
| [6]  | Arizona Public Service               | Investor Owned    | AZ    | 1,080,665                    | 13.02                   | 8.40                        | 8.40   | Peak Coincident              | 60 min          | Yes                       | All                                     | Voluntary              |
| [7]  | Arizona Public Service               | Investor Owned    | AZ    | 1,080,665                    | 13.02                   | 17.44                       | 12.24  | Peak Coincident              | 60 min          | Yes                       | All                                     | Voluntary              |
| [8]  | Black Hills Power                    | Investor Owned    | SD    | 56,430                       | 13.00                   | 8.10                        | 8.10   | Any time                     | 15 min          | No                        | All                                     | Voluntary              |
| [9]  | Black Hills Power                    | Investor Owned    | WY    | 2,031                        | 15.50                   | 8.25                        | 8.25   | Any time                     | 15 min          | No                        | All                                     | Voluntary              |
| [10] | Butler Rural Electric Cooperative    | Cooperative       | KS    | 6,662                        | 31.00                   | 5.10                        | 5.10   | Peak Coincident              | 60 min          | No                        | All                                     | Mandatory              |
| [11] | Butte Electric Cooperative           | Cooperative       | SD    | 5,082                        | 45.00                   | 9.50                        | 9.50   | Unknown                      | Unknown         | No                        | All                                     | Voluntary              |
| [12] | Carteret-Craven Electric Cooperative | Cooperative       | NC    | 36,124                       | 30.00                   | 11.95                       | 9.95   | Peak Coincident              | 15 min          | No                        | All                                     | Voluntary              |
| [13] | Central Electric Membership Corp     | Cooperative       | NC    | 20,299                       | 34.00                   | 8.55                        | 7.50   | Peak Coincident              | 15 min          | Yes                       | All                                     | Voluntary              |
| [14] | City of Fort Collins Utilities       | Municipal         | CO    | 63,760                       | 6.16                    | 2.60                        | 2.60   | Any time                     | Unknown         | No                        | All                                     | Voluntary              |
| [15] | City of Glasgow                      | Municipal         | KY    | 5,522                        | 24.16                   | 11.86                       | 10.87  | Peak Coincident              | 30 min          | Yes                       | All                                     | Voluntary              |
| [16] | City of Kinston                      | Municipal         | NC    | 9,694                        | 14.95                   | 9.35                        | 9.35   | Peak Coincident              | 15 min          | No                        | All                                     | Voluntary              |
| [17] | City of Longmont                     | Municipal         | CO    | 36,392                       | 16.60                   | 5.75                        | 5.75   | Any time                     | 15 min          | No                        | All                                     | Voluntary              |
| [18] | City of Templeton                    | Municipal         | MA    | 0                            | 3.00                    | 8.00                        | 8.00   | Any time                     | 15 min          | No                        | All*                                    | Mandatory              |
| [19] | Cobb Electric Membership Corporation | Cooperative       | GA    | 184,095                      | 28.00                   | 5.55                        | 5.55   | Peak Coincident              | 60 min          | No                        | All                                     | Voluntary              |
| [20] | Dakota Electric Association          | Cooperative       | MN    | 98,048                       | 12.00                   | 14.70                       | 11.10  | Any time                     | 15 min          | No                        | All                                     | Voluntary              |
| [21] | Dominion Energy                      | Investor Owned    | NC    | 102,429                      | 16.39                   | 9.76                        | 5.66   | Peak Coincident              | 30 min          | Yes                       | All                                     | Voluntary              |
| [22] | Dominion Energy                      | Investor Owned    | VA    | 2,196,466                    | 11.53                   | 5.46                        | 3.79   | Peak Coincident              | 30 min          | Yes                       | All                                     | Voluntary              |
| [23] | Duke Energy Carolinas, LLC           | Investor Owned    | NC    | 1,693,953                    | 14.00                   | 7.83                        | 3.92   | Peak Coincident              | 30 min          | Yes                       | All                                     | Voluntary              |
| [24] | Duke Energy Carolinas, LLC           | Investor Owned    | SC    | 487,693                      | 9.93                    | 8.15                        | 4.00   | Peak Coincident              | 30 min          | Yes                       | All                                     | Voluntary              |
| [25] | Edgecombe-Martin County EMC          | Cooperative       | NC    | 10,199                       | 31.00                   | 8.75                        | 8.00   | Peak Coincident              | Unknown         | No                        | All                                     | Voluntary              |
| [26] | Flathead Electric Cooperative        | Cooperative       | MT    | 54,511                       | 23.71                   | 0.26                        | 0.26   | Peak Coincident              | 60 min          | No                        | All                                     | Mandatory              |
| [27] | Fort Morgan                          | Municipal         | CO    | 4,988                        | 8.17                    | 10.22                       | 10.22  | Unknown                      | Unknown         | No                        | All                                     | Voluntary              |
| [28] | Georgia Power                        | Investor Owned    | GA    | 2,173,557                    | 10.00                   | 6.64                        | 6.64   | Any time                     | 30 min          | Yes                       | All                                     | Voluntary              |
| [29] | Kentucky Utilities Company           | Investor Owned    | KY    | 429,407                      | 12.25                   | 7.87                        | 7.87   | Peak Coincident              | 15 min          | No                        | All                                     | Voluntary              |
| [30] | Lakeland Electric                    | Municipal         | FL    | 107,703                      | 9.50                    | 5.60                        | 5.60   | Peak Coincident              | 30 min          | No                        | All                                     | Voluntary              |
| [31] | Lincoln Electric Cooperative         | Cooperative       | MT    | 5,133                        | 39.39                   | 0.75                        | 0.75   | Any time                     | 15 min          | No                        | All                                     | Voluntary              |

Sources: Utility tariffs as of September 2018, and EIA Form 861 from 2017 (for Utility ownership and Residential Customers Served columns).

# Listing of demand charges (concluded)

| #    | Utility                                 | Utility Ownership     | State | Residential Customers Served | Fixed charge (\$/month) | Demand Charge (\$/kW-month) |              | Timing of demand measurement | Demand interval | Combined with Energy TOU? | Applicable Residential Customer Segment | Mandatory or Voluntary |
|------|---|-----------------------|-------|------------------------------|-------------------------|-----------------------------|--------------|------------------------------|-----------------|---------------------------|---|------------------------|
|      |   |                       |       |                              |                         | Summer                      | Winter       |                              |                 |                           |   |                        |
| [32] | Louisville Gas and Electric             | Investor Owned        | KY    | 359,658                      | 12.25                   | 7.68                        | 7.68         | Peak Coincident              | 15 min          | No                        | All                                     | Voluntary              |
| [33] | Loveland Electric                       | Municipal             | CO    | 31,915                       | 23.50                   | 9.80                        | 7.35         | Any time                     | 15 min          | No                        | All                                     | Voluntary              |
| [34] | Mid-Carolina Electric Cooperative       | Cooperative           | SC    | 50,451                       | 24.00                   | 12.00                       | 12.00        | Peak Coincident              | 60 min          | No                        | All                                     | Mandatory              |
| [35] | Midwest Energy Inc                      | Cooperative           | KS    | 29,738                       | 22.00                   | 6.40                        | 6.40         | Any time                     | 15 min          | No                        | All                                     | Voluntary              |
| [36] | NV Energy (SPP)                         | Investor Owned        | NV    | 294,966                      | 10.25                   | 0.35 (daily)                | 0.35 (daily) | Peak Coincident              | 15 min          | No                        | All                                     | Voluntary              |
| [37] | NV Energy (SPP)                         | Investor Owned        | NV    | 294,966                      | 15.25                   | 0.26 (daily)                | 0.93 (daily) | Peak Coincident              | 15 min          | Yes                       | All                                     | Voluntary              |
| [38] | Oklahoma Gas and Electric Company       | Investor Owned        | AR    | 55,622                       | 9.75                    | 1.00                        | 1.00         | Any time                     | 15 min          | No                        | All                                     | Voluntary              |
| [39] | Otter Tail Power Company                | Investor Owned        | MN    | 48,477                       | 11.00                   | 8.00                        | 8.00         | Any time                     | 60 min          | No                        | All                                     | Voluntary              |
| [40] | Otter Tail Power Company                | Investor Owned        | ND    | 45,688                       | 18.38                   | 6.52                        | 2.63         | Any time                     | 60 min          | No                        | All                                     | Voluntary              |
| [41] | Otter Tail Power Company                | Investor Owned        | SD    | 8,736                        | 13.00                   | 7.05                        | 5.93         | Any time                     | 60 min          | No                        | All                                     | Voluntary              |
| [42] | PacifiCorp                              | Investor Owned        | OR    | 503,632                      | 13.30                   | 2.20                        | 2.20         | Unknown                      | Unknown         | No                        | All                                     | Voluntary              |
| [43] | Pee Dee Electric Membership Cooperative | Cooperative           | SC    | 28,735                       | 34.40                   | 8.50                        | 7.00         | Peak Coincident              | Unknown         | Yes                       | All                                     | Voluntary              |
| [44] | Platte-Clay Electric Cooperative        | Cooperative           | MO    | 21,336                       | 25.38                   | 2.50                        | 2.50         | Peak Coincident              | 60 min          | No                        | All                                     | Mandatory              |
| [45] | Progress Energy Carolinas               | Investor Owned        | NC    | 1,183,832                    | 16.85                   | 4.88                        | 3.90         | Peak Coincident              | 15 min          | Yes                       | All                                     | Voluntary              |
| [46] | Progress Energy Carolinas               | Investor Owned        | SC    | 136,342                      | 11.91                   | 5.38                        | 4.14         | Peak Coincident              | 15 min          | Yes                       | All                                     | Voluntary              |
| [47] | Salt River Project                      | Political Subdivision | AZ    | 942,690                      | 32.44                   | 11.13                       | 4.54         | Peak Coincident              | 30 min          | Yes                       | NEM Only                                | Voluntary              |
| [48] | Salt River Project                      | Political Subdivision | AZ    | 942,690                      | 32.44                   | 21.94                       | 8.13         | Peak Coincident              | 30 min*         | Yes                       | NEM Only                                | Voluntary              |
| [49] | Santee Cooper Electric Cooperative      | Cooperative           | SC    | 33,105                       | 50.00                   | 6.00                        | 6.00         | Peak Coincident              | 30 min          | Yes                       | NEM only                                | Mandatory              |
| [50] | Smithfield                              | Municipal             | NC    | 3,390                        | 17.00                   | 5.93                        | 5.93         | Peak Coincident              | 15 min          | Yes                       | All                                     | Voluntary              |
| [51] | South Carolina Electric & Gas Company   | Investor Owned        | SC    | 615,096                      | 14.00                   | 12.04                       | 8.60         | Peak Coincident              | 15 min          | Yes                       | All                                     | Voluntary              |
| [52] | Sun River Electric Cooperative          | Cooperative           | MT    | 4,473                        | 32.00                   | 4.00                        | 4.00         | Unknown                      | Unknown         | No                        | All                                     | Mandatory              |
| [53] | Swanton Village Electric Department     | Municipal             | VT    | 3,263                        | 11.33                   | 9.17                        | 9.17         | Any time                     | 15 min          | No                        | All*                                    | Mandatory              |
| [54] | Tideland Electric Member Corp           | Cooperative           | NC    | 20,153                       | 31.00                   | 10.35                       | 9.40         | Peak Coincident              | 15 min          | No                        | All                                     | Voluntary              |
| [55] | Tri-County Electric Cooperative         | Cooperative           | FL    | 16,391                       | 23.00                   | 7.00                        | 7.00         | Any time                     | 15 min          | No                        | All                                     | Voluntary              |
| [56] | Traverse Electric Cooperative, Inc.     | Cooperative           | MN    | 1,873                        | 76.00                   | 18.65                       | 18.65        | Peak Coincident              | Unknown         | No                        | All                                     | Voluntary              |
| [57] | Tucson Electric Power                   | Investor Owned        | AZ    | 381,556                      | 10.00                   | 8.85                        | 8.85         | Peak Coincident              | 60 min          | Yes                       | All                                     | Voluntary              |
| [58] | Tucson Electric Power                   | Investor Owned        | AZ    | 381,556                      | 10.00                   | 8.85                        | 8.85         | Peak Coincident              | 60 min          | No                        | All                                     | Voluntary              |
| [59] | Vigilante Electric Cooperative          | Cooperative           | MT    | 8,406                        | 26.00                   | 0.50 per KVA                | 0.50 per KVA | Any time                     | Unknown         | No                        | All*                                    | Mandatory              |
| [60] | Westar Energy                           | Investor Owned        | KS    | 329,457                      | 16.50                   | 6.91                        | 2.13         | Any time                     | 30 min          | No                        | All                                     | Voluntary              |
| [61] | Xcel Energy (PSCo)                      | Investor Owned        | CO    | 1,244,432                    | 19.31                   | 10.08                       | 7.76         | Any time                     | 15 min          | No                        | All                                     | Voluntary              |
| [62] | Xcel Energy (PSCo)                      | Investor Owned        | CO    | 1,244,432                    | 6.54                    | 13.38                       | 10.46        | Peak Coincident              | 60 min          | No                        | All                                     | Voluntary              |

Sources: Utility tariffs as of September 2018, and EIA Form 861 from 2017 (for Utility ownership and Residential Customers Served columns).



# Appendix B

## A Pocket History of Rate Design

# A pocket history of rate design

| Year | Author                | Contribution  |
|------|-----------------------|---|
| 1882 | Thomas Edison         | <ul style="list-style-type: none"><li>Electric light was priced to match the competitive price from gas light and not based on the cost of generating electricity</li></ul>   |
| 1892 | John Hopkinson        | <ul style="list-style-type: none"><li>Suggested a two-part tariff with the first part based on usage and the second part based on connected kW demand</li></ul>   |
| 1894 | Arthur Wright         | <ul style="list-style-type: none"><li>Modified Hopkinson's proposal so that the second part would be based on actual maximum demand</li></ul>   |
| 1897 | Williams S. Barstow   | <ul style="list-style-type: none"><li>Proposed time-of-day pricing at the 1898 meeting of the AEIC, where his ideas were rejected in favor of the Wright system</li></ul>   |
| 1946 | Ronald Coase          | <ul style="list-style-type: none"><li>Proposed a two-part tariff, where the first part was designed to recover fixed costs and the second part was designed to recover fuel and other costs that vary with the amount of kWh sold</li></ul> |
| 1951 | Hendrik S. Houthakker | <ul style="list-style-type: none"><li>Argued that implementing a two-period TOU rate is better than a maximum demand tariff because the latter ignores the demand that is coincident with system peak</li></ul>                             |
| 1961 | James C. Bonbright    | <ul style="list-style-type: none"><li>Published "Principles of Public Utility Rates" which would become a canon in the decades to come</li></ul>  |

# A pocket history of rate design (concluded)

| Year | Author                 | Contribution   |
|------|------------------------|--|
| 1971 | William Vickrey        | <ul style="list-style-type: none"><li>• Proffered the concept of real-time-pricing (RTP) in <i>Responsive Pricing of Public Utility Services</i></li></ul>   |
| 1976 | California Legislature | <ul style="list-style-type: none"><li>• Added a baseline law to the Public Utilities Code in the <i>Warren-Miller Energy Lifeline Act</i>, creating a two-tiered inclining rate</li></ul>  |
| 1978 | U.S. Congress          | <ul style="list-style-type: none"><li>• Passed the <i>Public Utility Regulatory Act (PURPA)</i>, which called on all states to assess the cost-effectiveness of TOU rates</li></ul>  |
| 1981 | Fred Schweppe          | <ul style="list-style-type: none"><li>• Described a technology-enabled RTP future in <i>Homeostatic Control</i></li></ul>  |
| 2001 | California Legislature | <ul style="list-style-type: none"><li>• Introduced <i>AB 1X</i>, which created the five-tier inclining block rate where the heights of the tiers bore no relationship to costs. By freezing the first two tiers, it ensured that the upper tiers would spiral out of control</li></ul> |
| 2001 | California PUC         | <ul style="list-style-type: none"><li>• Began rapid deployment of California Alternative Rates for Energy (CARE) to assist low-income customers during the energy crisis</li></ul>   |
| 2005 | U.S. Congress          | <ul style="list-style-type: none"><li>• Passed the <i>Energy Policy Act of 2005</i>, which requires all electric utilities to offer net metering upon request</li></ul>  |

# Presenter Information



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Ahmad Faruqui is an internationally recognized authority on the design, evaluation and benchmarking of tariffs. He has analyzed the efficacy of tariffs featuring fixed charges, demand charges, time-varying rates, inclining block structures, and guaranteed bills. He has also designed experiments to model the impact of these tariffs and organized focus groups to study customer acceptance. Besides tariffs, his areas of expertise include demand response, energy efficiency, distributed energy resources, advanced metering infrastructure, plug-in electric vehicles, energy storage, inter-fuel substitution, combined heat and power, microgrids, and demand forecasting. He has worked for nearly 150 clients on 5 continents, including electric and gas utilities, state and federal commissions, governments, independent system operators, trade associations, research institutes, and manufacturers.

Ahmad has testified or appeared before commissions in Alberta (Canada), Arizona, Arkansas, California, Colorado, Connecticut, Delaware, the District of Columbia, FERC, Illinois, Indiana, Kansas, Maryland, Minnesota, Nevada, Ohio, Oklahoma, Ontario (Canada), Pennsylvania, Saudi Arabia, and Texas. He has presented to governments in Australia, Egypt, Ireland, the Philippines, Thailand, New Zealand and the United Kingdom and given seminars on all 6 continents. He has also given lectures at Carnegie Mellon University, Harvard, Northwestern, Stanford, University of California at Berkeley, and University of California at Davis and taught economics at San Jose State, the University of California at Davis, and the University of Karachi.

His research been cited in Business Week, The Economist, Forbes, National Geographic, The New York Times, San Francisco Chronicle, San Jose Mercury News, Wall Street Journal and USA Today. He has appeared on Fox Business News, National Public Radio and Voice of America. He is the author, co-author or editor of 4 books and more than 150 articles, papers and reports on energy matters. He has published in peer-reviewed journals such as Energy Economics, Energy Journal, Energy Efficiency, Energy Policy, Journal of Regulatory Economics and Utilities Policy and trade journals such as The Electricity Journal and the Public Utilities Fortnightly. He is a member of the editorial board of The Electricity Journal. He holds BA and MA degrees from the University of Karachi, both with the highest honors, and an MA in agricultural economics and a PhD in economics from The University of California at Davis, where he was a research fellow.

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